

# Laura K. Fallick

Associate

Uniondale

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(516) 227-0735



Laura K. Fallick is a real estate transactional lawyer representing corporate and individual real estate clients in the sale, acquisition, development, and financing of commercial and residential real estate. Laura also represents landlords and tenants in leasing transactions, and private and institutional lenders in commercial financing transactions.

Laura provides practical advice on commercial real estate and economic development. She guides clients through interactions with local industrial development agencies, as well as complex lending transactions and lease negotiations with national retail chains. Laura facilitates successful transactions in niche domains, navigating intricate leasing deals, applying financial acumen in complex lending scenarios, and providing strategic insights into the dynamics of commercial real estate.

Before joining the firm as an associate, Laura established her commitment and dedication to serving clients as a legal intern at Farrell Fritz. Subsequently serving as a summer associate, Laura showcased her intellect and hardworking nature while acquiring the invaluable experience she now applies for the benefit of clients.

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## Experience

- Represents major shopping center owners in connection with office and retail leasing.
- Represents national banks and various other lenders in connection with acquisition, development, and construction financing ranging from \$3M-\$125M.

## PRACTICE AREAS

Real Estate

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## EDUCATION

Maurice A. Deane School of Law at Hofstra University, J.D.

State University of New York at Stony Brook

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## AFFILIATIONS AND APPOINTMENTS

Long Island Real Estate Group, Member

Commercial Industrial Brokers Society (CIBS), Member

New York State Bar Association, Member

American Bar Association, Member

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## ADMISSIONS

New York

- Represents local businesses in IDA application process to obtain economic assistance. Experience working with the Suffolk County IDA, Town of Islip IDA, Town of Riverhead IDA, among others.
  - Represents purchasers and sellers in residential transactions (house, coop, condo) up to \$25M.
  - Represents clients in the transfer of residential property into a trust.
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## Community Work

- Bethany House – pro bono lease drafting
- Island Harvest – volunteer
- Alzheimer’s Association – volunteer
- Junior Achievement of New York, volunteer – Career Speakers Series